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### **Reference Letter for XP Sea SAS**

EnBW AG has contracted the services of XP Sea SAS, from 01/02/2023 to 29/12/2023 and subsequently extended this contract to 30/09/2024.

The services delivered under this contract aimed at supporting EnBW, and their French subsidiary Valeco, in the preparation of their offers for the AO5 and AO6 bids. AO5 Floating Offshore Wind Farm project (250 MW) is located in South Brittany France, and AO6 Floating Offshore Wind Farms project (2x250 MW) are located in the French Mediterranean Sea. These tenders set the economic framework for multi-billion EUR investments with complex logistics and operations, and are among the first tenders for commercial scale floating offshore wind development.

In this context, XP Sea provided services of Project Technical Coordination, coordinating the consortium technical team involved in both bids' preparation.

The scope of the services included managing the technical aspects of the bids, including several floater conceptual design external studies, and multiple Requests for Quotation (RFQ) from various suppliers and contractors. The technical team covered multiple disciplines led by work package managers (Wind Turbine Generators, Floater Units, Inter-Array Cables, Grid, T&I, O&M and Energy Yield Assessment) and transversal experts (geoscience, metocean, harbors, planning, risks). Technico-economical reviews and specific analysis have been conducted by XP Sea to optimize the technical assumptions. The services also included interfacing with the Finance team aiming at economical optimizations.

XP Sea fulfilled his mission with the highest level of professionalism and integrity. The deliverables were always on time and fit for purpose, matching the pre-agreed level of granularity and quality. The analyses provided by XP Sea reflected his deep experience in Project Management, Offshore Wind and Naval Architecture benefiting to the whole EnBW and Valeco bid team. This knowledge was pertinently used to analyze innovative Floating Offshore Wind concepts and design.

XP Sea Technical Coordinator successfully managed the multiple interfaces and demonstrated a strong sense of ownership of the Project. He was capable of smoothly integrating with the team while providing the right level of challenges when needed. He also enriched the technical-economic analysis with relevant external competitive intelligence. In addition, he has been pro-active in benchmarking the work of the team. His flexibility, responsiveness and team spirit are greatly appreciated and I strongly recommend XP Sea to future customers.

Pauline BERTRAND, France Offshore Director Valeco

*Pauline Bertrand*